

# DASHBOARD

REMOTE MONITORING

7<sup>th</sup> July 2016

Presented by

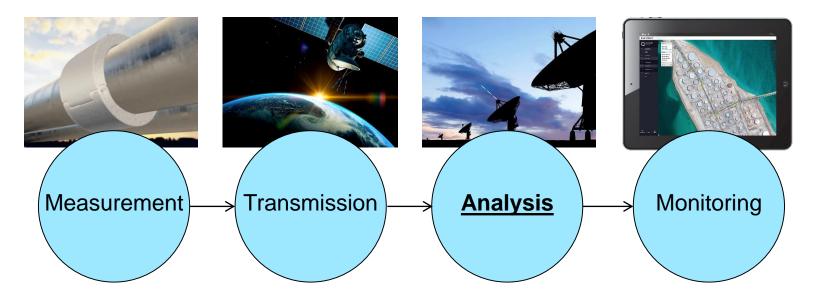
Simon Jones CSO

1 Frederick's Place | London | UK



## **Dashboard Monitoring Solutions**

- for all industrial processes



"This isn't a price war but a cost war and the weapon of choice is innovation."

Mark Salkeld CEO, PETROLEUM SERVICES ASSOCIATION OF CANADA





#### Initial application – Oil & Gas

#### WHY?

- Leak Detection (current solutions ineffective)
- Back Allocation (accurate reporting)
- Environmental Mitigation (for existing and new pipelines)

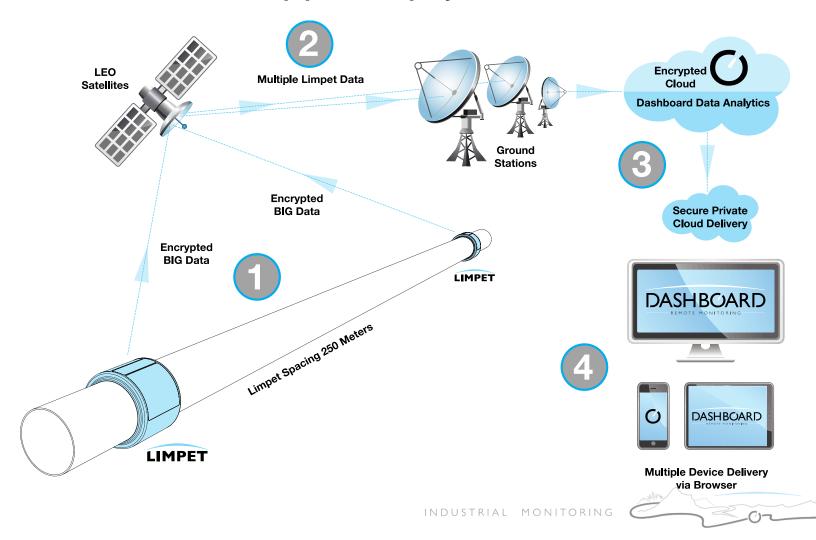
#### HOW?

- Delivered as a service via channel partners
- Solution is optimised for retro-fitting to existing pipelines



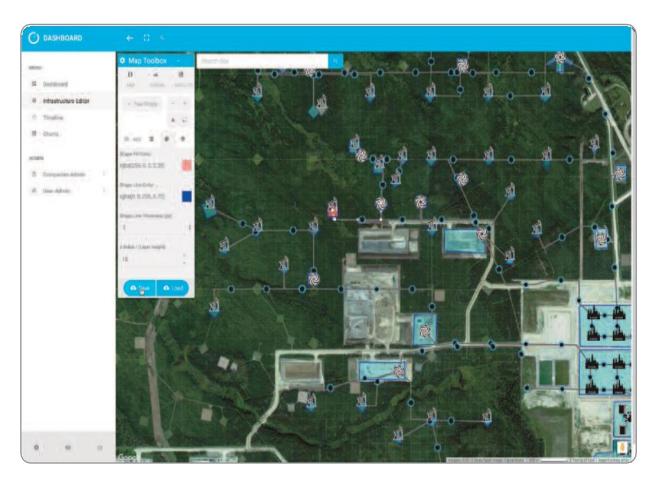
## The **LIMPET** Solution (Oil and Gas)

- for retrofit and new pipeline deployment





#### **Dashboard Interface**



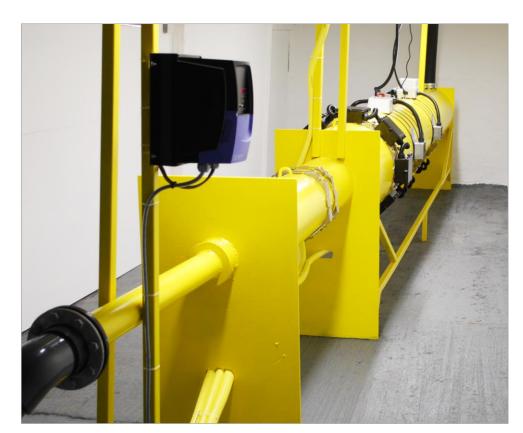








#### **BiG RiG - test facility**





Laser cut stainless steel Limpet strap with fixing points for monitoring enclosures



IP 68 enclosure boxes affixed to strap, interconnected for 360° measurement monitoring

150, 300 & 600mm Oil pipe test rig, fed by 5000 litre tank with industrial pump





## **Customer Engagement Summary - June 2016**



- Saltend wireless comms and remote temperature monitoring
- Sullom Voe field trial testing of the LIMPET collar
- Azerbaijan wireless comms and remote temperature monitoring



Field trial testing planned for Q3 2016



- \$25,000 Condition Survey proposed June 2016
- \$350,000 Commercial trial proposed June 2016



Proof of concept opportunity in Saudi Arabia

- Channel partner opportunities
- Wood Group
- Schlumberger
- Fluor
- Worley Parsons
- Technip



## **Parallel Data Analytics Applications**

- Tidal (REMO project Bristol)
- Wind (CMS wind project)
- Waste Management
- Industrial Process Monitoring
- DEFRA
- Water



## **Intellectual Property**

#### Areas for proprietary IP creation (Limpet only)

Embedded hardware device design

Component manufacture (e.g. proprietary transducers)

Data analysis algorithms/techniques

Dashboard design/visualisation/geospatial integration

#### **Timelines**

Q4 2015 - UK trademark application

Q4 2015 - 3x Patent applications filed

Q1 2016 - 2x European registered designs granted

Q2 2016 - 2x Further patent applications drafted

Q2 2017 - Worldwide patent application (latest)







Piers Corfield - CEO
Communications professional/hosted solution/mobile Architect



Kevin Heng – International Operations Director
International logistics, organisation and resourcing & technical consultancy



Simon Jones - CSO
Corporate sales/account management & customer relations



**Richard Watts - CDO**Design/dashboard interface/corporate communications/brand management

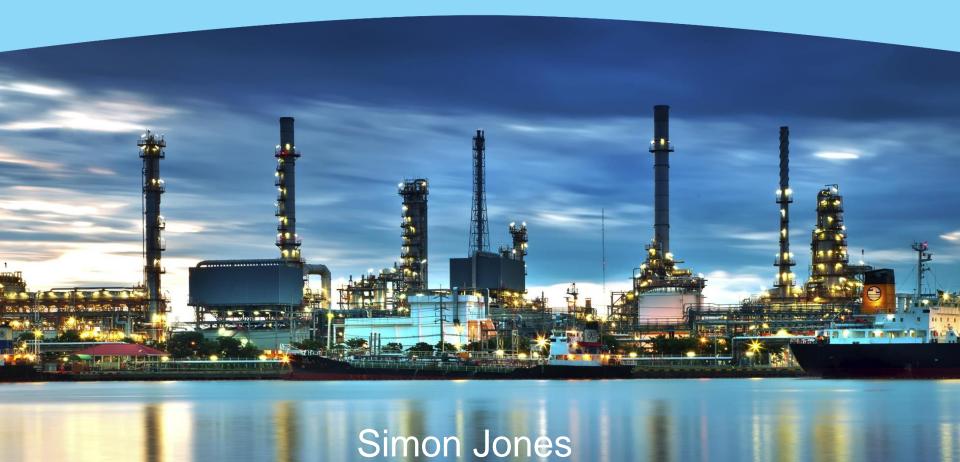


Pete Stirling - Chief Product Officer
Technical architecture design and business development



Nigel Widdowson – Chief Financial Officer
Experienced finance professional with many years Middle East experience





simon@remotedashboard.io

07850 541001